**Economics**

- Reduced, or avoided outage time.
- Fewer unique part numbers to stock means less inventory cost.
- Eliminates unnecessary calibration when Proximitator system components are changed.
- No opening the machine case for probe replacement between outages. Probe lifetimes are generally longer than the time between scheduled machine outages.

**Reasons to Believe**

- At a recent Customer Advisory Board event, a major global company related a successful startup that included a Bently Nevada vibration monitoring system commissioning, start-up and running in just a few hours. Commissioning of a similar machine with a non-BN system took a week.
- A major Middle East customer suffered a two-day delay resulting from substituting another vendor’s eddy current drivers.
- An unacceptable number of machine trips (more than 10) were the result of false trips from (non-Bently Nevada) substitutes.

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No Surprises

- No false trips.
- No missed trips.
- No unplanned shutdowns.
- No machine catastrophes.
- Avoids expensive, unnecessary machine teardowns.
- Parts are interchangeable and available.
- No re-calibration required when changing system components.

Confidence

- Interchangeable components ensure there are no subtle scale factor changes that introduce false trips and unplanned shutdowns...or result in a catastrophic machine event.
- Extremely precise manufacturing and test standards ensure all Proximitor system components can be mixed and matched while delivering out-of-the-box performance.
- Experienced Bently Nevada Field Service Engineer in YOUR region.

Machine Availability

- Bently Nevada’s reliable proximity probes can remain in the machine for decades.
- Cables and Proximitors can be replaced without disturbing the machine case, while maintaining calibration.
- Proximity system component interchangeability is the result of extensive engineering and manufacturing standards.